



E.ON UK

Residential Solutions

Installer opportunities for GHG & Domestic Decarbonisation

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e.on

Contents

- Background to E.ON
- Future market opportunities
- GHG & LAD Timeline
- E.ON & NCC collaborations
- Local supply chain
- E.ON Onboarding

E.ON Residential Solutions



Leading the energy transition:
smart, sustainable, personalised

Offering every customer an energy
solution that's right for them



E.ON Residential Solutions

Obligation Partnerships

• ECO Funding and compliance

Installation Services

• E.ON's Principal contracting arm

Commercial Services

• LA Schemes, funding, health & Innovation

Private Sector & Social Housing

Full managed service – Concept to Completion



E.ON UK Delivery (all projects)

2008 - 2019

267K Properties

889 Schemes Nationally

£612m ECO Funding

Future market opportunities (Domestic retro-fit)

Key funding initiatives and regulatory changes – S2MT

Initiatives	Green Homes Grant (LAD & Voucher)	Domestic RHI ²	Social Housing Decarb Fund (SHDF)	ECO ¹	Home Upgrade Grants
Policy	Green Economic Recovery	Increase uptake of renewable heating	Commitment to net zero	fuel poverty with insulation & heating	Decrease carbon emission in housing stock
Policy Status	Implemented	Extension of existing policy	Open for bids (12th Nov)	4 th phase tbc	TBD
Timeframe	By Q1 2022	Until 03/2022	Pilot Dec 2020 – Dec 2021	From 2022	2022 - 2025
Market	Fuel Poverty & Owner Occupied	Owner Occupied	Social Housing WHR	Fuel Poverty	Fuel poverty
Technology	Renewable Heating & Insulation (PV)	Heat Pump	Insulation & Renewables	Heating/Insulation	Renewable Heating & Insulation

1. Energy Company Obligation;
2. Renewable Heat Incentive;
3. Based on estimate per annum spend of all Energy Suppliers on ECO3
4. Subject to outcome of spending review

Key future markets



Delivery Timeline: GHG

Oct 20 – Mar 21

GHG LAD Phase 1a government awarded £76m grant funding to Local Authorities



Oct 20 – Mar 21

£1.5b GHG Voucher Scheme targeting Able-to-Pay market, covering 2/3 of the cost of energy efficiency measures with a maximum grant of £5K. Government expects 600K expressions of interest across England.



Apr 2021 – Mar 2022

£300m government funding to Local Authorities



Jan - Sep 21

£124m left to allocate through GHG LAD Phase 1b grants. Expected to be a combination of contract extensions and new Local Authorities



Apr 2022+

Home Upgrade Grant
£2 - 3bn programme

Green Homes Grant – Local Authority Delivery (1a)

Tackle **fuel poverty** by increasing low-income homes energy efficiency rating while reducing energy bills. Support **clean growth** and promoting global action to tackle climate change.

130 measure target to recruit eligible households install **by end of March 21** – Air Source Heat Pumps and External Wall Insulation the key measures.

Funding must be targeted at the least energy efficient housing (an energy performance certificate rating of Band E, F or G). There is also householder low-income eligibility criteria.

INSULATION

- Solid Wall
- Cavity Wall
- Loft
- Underfloor
- Room in Roof
- Flat Roof
- Park Home

LOW CARBON HEATING

- Air Source Heat Pump
- Ground Source Heat Pump
- Solar Thermal

SECONDARY MEASURES

- Draught Proofing
- Windows and Doors
- Heating Controls
- Loft Top-Up Insulation



Electrification of Heat

The Electrification of Heat Demonstration Project aims to demonstrate the **technical and practical feasibility** of a large-scale rollout of **heat pumps**.

Installing **250 heat pumps** to residents by March 2021 that reflect a **representative sample of society** through a range of socio economic demographics, property types and ages.

80% will be delivered to private tenure owner occupiers, with 20% to suitable social housing residents. A minimum of **85% of homes must be "on-gas" customers**.



Action for Warm Homes



In partnership with



Local Supply Chain

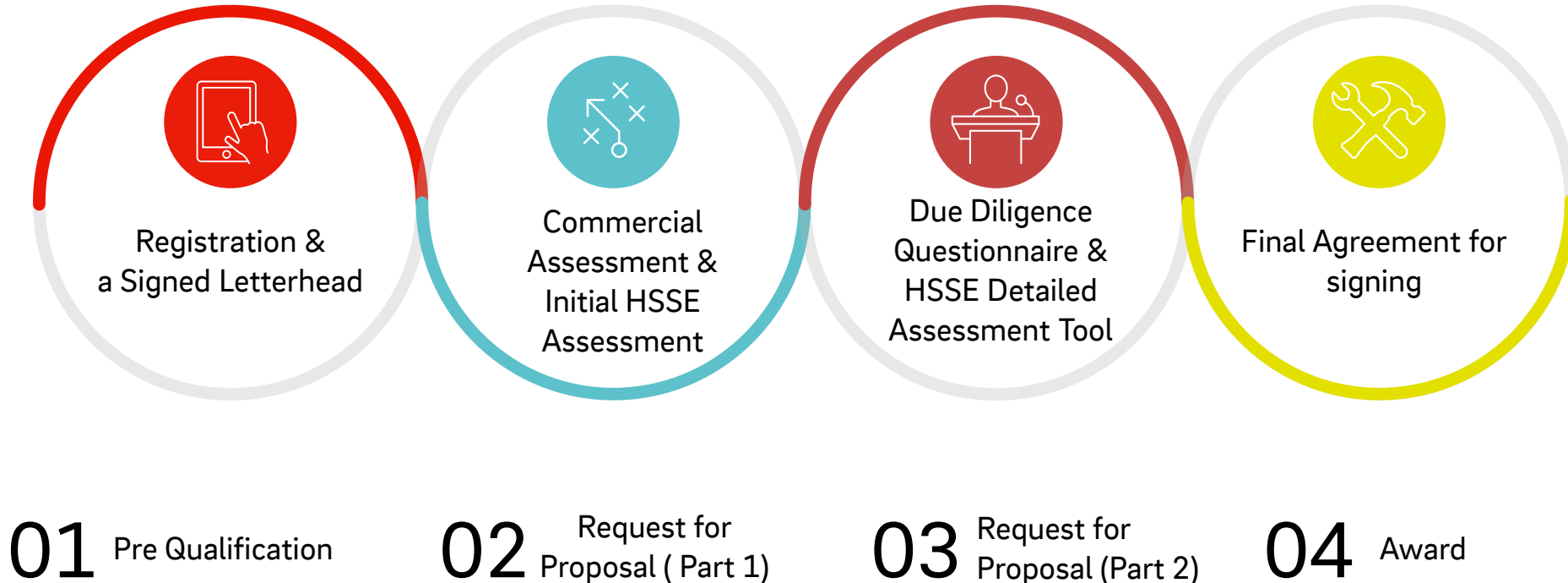
E.ON are committed to using local supply chain partners wherever possible. Using local supply chains support a **green recovery** in response to the economic impacts of Covid-19

- ✓ Investment in the Community Delivers value for money
- ✓ Reduced carbon footprint helps the Environment – Close proximity makes it greener to travel
- ✓ Greater Flexibility as local suppliers are more adaptable and reactive
- ✓ Obtain local knowledge and expertise producing opportunities for both E.ON and our supply chain
- ✓ Encourage local employment opportunities

We are looking to work with local supply chain partners

E.ON's On Boarding Process – Overview

Information requirements





Let's talk!

Further information will be circulated following this event.



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Thank you!

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